

MANDATORY SERVICES

I would like to reserve:

	Unit price	Quantity	Total
STAND 9 M² comprising black partitions, 1 lighting rail, 1 3KW electrical unit, 1 trade sign, 1 presence in on-line catalogue, access to electronic invitations, 1 badge, 1 admission to buffet lunch per day and 1 entry ticket to Privilege & Networking Evening	2 270 € excl. VAT		€ excl. VAT
STAND 18 M² comprising black partitions, 2 lighting rails, 1 3KW electrical unit, 1 trade sign, 1 presence in on-line catalogue, access to electronic invitations, 2 badges, 2 admissions to buffet lunch per day and 2 entry tickets to Privilege & Networking Evening	3 550 € excl. VAT		€ excl. VAT
STAND 27 M² comprising black partitions, 3 lighting rails, 1 3KW electrical unit, 1 trade sign, 1 presence in on-line catalogue, access to electronic invitations, 2 badges, 2 admissions to buffet lunch per day and 2 entry tickets to Privilege & Networking Evening	5 290 € excl. VAT		€ excl. VAT
STAND 36 M² comprising black partitions, 4 lighting rails, 1 3KW electrical unit, 1 trade sign, 1 presence in on-line catalogue, access to electronic invitations, 3 badges, 3 admissions to buffet lunch per day and 3 entry tickets to Privilege & Networking Evening	5 990 € excl. VAT		€ excl. VAT
Application fees per <u>sub-brand</u> only comprising 1 access to on-line space, 1 trade sign, 1 presence in on-line catalogue, access to electronic invitations, 1 badge and 1 admission to buffet lunch per day	210 € excl. VAT sub-brand		€ excl. VAT
Stand carpeting: YELLOW ORANGE RED GREY TURQUOISE FUCHSIA GREEN <i>Please circle the colour chosen</i>	9 € excl. VAT/m ²		€ excl. VAT
Additional exhibitor badge comprising 1 admission to buffet lunch per day (valid for both days)	40 € excl. VAT/pers		€ excl. VAT
Entry ticket to Privilege & Networking Evening - Tuesday 19 November	80 € excl. VAT/pers		€ excl. VAT
Subtotal for mandatory services			€ excl. VAT

SPONSORING

	Unit price	Quantity	Total
Presence of your logo and number of your stand on 3 TV screens in the trade show, intermittent display	250 € excl. VAT		€ excl. VAT
Single sponsor of WiFi access page	2 500 € excl. VAT		€ excl. VAT
Choker sponsor: Printing of 4,000 units (max. 8 companies)	3 500 € excl. VAT		€ excl. VAT
Partnerships: Silver, Gold, Platinum	On request		€ excl. VAT
Sponsoring subtotal			€ excl. VAT

ADDITIONAL FITTINGS, SUPPLIES AND SERVICES

EQUIPMENT	Unit price	Quantity	Total
Corner (subject to availability)	170 € excl. VAT		€ excl. VAT
3 KW electrical unit (2PC, 1 circuit 16 A single phase) - 1 unit included per stand	160 € excl. VAT		€ excl. VAT
9 KW electrical unit (3PC, 3 circuits 16 A single phase)	350 € excl. VAT		€ excl. VAT
20 KW electrical unit (1 P17 - 32 A socket)	700 € excl. VAT		€ excl. VAT
40 KW electrical unit (1 P17 - 63 A socket)	900 € excl. VAT		€ excl. VAT
Duplicate trade sign	35 € excl. VAT		€ excl. VAT
Additional lighting rail	80 € excl. VAT		€ excl. VAT
Storage space with door	85 € excl. VAT/ m ²		€ excl. VAT
Storage space with curtain	50 € excl. VAT/ m ²		€ excl. VAT
Stand frame with 4 posts in the 4 corners only (for 36m ² stand only)	250 € excl. VAT		€ excl. VAT
Receptionist (150 € / half-day - 30 min. break for lunch)	600 € excl. VAT/ 2 days		€ excl. VAT
WiFi badge reader (for stand and/or conference hall)	200 € excl. VAT/ 2 days		€ excl. VAT
Slinging point	320 € excl. VAT		€ excl. VAT
Compressed air	700 € excl. VAT		€ excl. VAT
FURNISHINGS	Unit price	Quantity	Total
Armchair pack (1 low white table + 3 armchairs)	180 € excl. VAT		€ excl. VAT
Counter pack (1 white counter + 2 stools)	165 € excl. VAT		€ excl. VAT
Bar table pack (1 bar white table + 2 stools)	125 € excl. VAT		€ excl. VAT
Table pack (1 round white table + 4 chairs)	70 € excl. VAT		€ excl. VAT
Counter	80 € excl. VAT		€ excl. VAT
Stool	57 € excl. VAT		€ excl. VAT
Bar table	50 € excl. VAT		€ excl. VAT
Brochure rack	100 € excl. VAT		€ excl. VAT
Counter display	180 € excl. VAT		€ excl. VAT
Cabinet display	180 € excl. VAT		€ excl. VAT
Refrigerator 114 litres	125 € excl. VAT		€ excl. VAT
Coat stand	55 € excl. VAT		€ excl. VAT
Rubbish bin	15 € excl. VAT		€ excl. VAT
SERVICES	Unit price	Quantity	Total
Cleaning per m ² (removal of polyane, cleaning floor and surfaces every day (excluding displays and machines)	6 € excl. VAT/ m ²		€ excl. VAT
WiFi 1 code 1 Mb/s	20 € excl. VAT		€ excl. VAT
WiFi 1 code 3 Mb/s	250 € excl. VAT		€ excl. VAT
WiFi pack 1 code 6 Mb/s + 1 code 1 Mb/s	500 € excl. VAT		€ excl. VAT
WiFi pack 1 code 10 Mb/s + 1 code 1 Mb/s	800 € excl. VAT		€ excl. VAT
Fork-lift truck for unloading with driver (assembly)	55 € excl. VAT/ 30min		€ excl. VAT
Fork-lift truck for removal with driver (disassembly)	55 € excl. VAT/ 30min		€ excl. VAT
Sub-total additional fittings, supplies and services			€ excl. VAT

COMMUNICATION AND EVENTS DURING THE TRADE SHOW

The rooms are equipped with a stage, public address system, projection system and technical standby. Please notify us of your laptop computer and connections. Please contact our caterer to obtain a quotation for your requirements if reserving access to cocktail area.

Access to PUBLIC Conference hall	Unit price	Quantity	Total
15 places (20 min) - Pitch Format	50 € excl. VAT		€ excl. VAT
45 places (45 min) - Conference Format	90 € excl. VAT		€ excl. VAT
90 places (45 min) - Conference Format	230 € excl. VAT		€ excl. VAT
Access to PUBLIC cocktail area	Unit price	Quantity	Total
45 persons (45 min)	45 € excl. VAT		€ excl. VAT
90 persons (45 min)	90 € excl. VAT		€ excl. VAT
PRIVATE Meeting Room	Unit price	Quantity	Total
30 persons maximum (60 min) - larger capacity on demande	100 € excl. VAT		€ excl. VAT
Communication subtotal			€ excl. VAT

Please tick the desired timeslot if known* (optional).

Tuesday 19.11 morning Tuesday 19.11 afternoon Wednesday 20.11 morning Wednesday 20.11 afternoon

* Reservation of timeslots will be confirmed afterwards depending on availability.

Grand total excl. VAT

VAT 20%

Total incl. VAT

Applications will be accepted in the order they are returned. Only reservation requests accompanied by a deposit of 30% of the total amount incl. VAT, by check payable to "Mulhouse Expo SAEML" or by bank transfer (Crédit Mutuel Mulhouse Europe IBAN: FR76 1027 8030 0000 0730 3414 574 - BIC Code: CMCIFR2A), for registration costs non-refundable in the event of withdrawal. The balance of the invoice must be settled no later than 15 October 2019.

Any changes to the stand or addition of services will be billed separately. All services included in the mandatory package are non-refundable if not used. A technical file with specifications and lead times will be sent to you. No request for refund may be entertained if these specifications or schedule are not adhered to.

All necessary contact details about catering service will be provided in the exhibitor's guide in order to ask him directly for an estimate (cocktails, mini bar, snacks).

I the undersigned (Last name & First name)

Position

Acting on behalf of the above company, duly authorised or acting in its own name:

Hereby request the reservation of a stand for the BE.4.0, TRADE SHOW INDUSTRIES OF THE FUTURE 2019

Declare that I have read and understood the regulations of the F.S.C.F. approved by the Ministry of Trade, the special regulations of Mulhouse Expo SAEML and the conditions of sale, allocation of spaces, payment and insurances. I agree to submit to all the clauses of these regulations and instructions specific to the event, in particular with regard to safety.

This document is a reservation request. The management of SAEML Mulhouse Expo has the ultimate power to accept or reject this request without remedy and without being required to explain its decision (extract Art 02.03 of the special regulations)

Date, signature, stamp